

FREE REPORT:

The Top 5 Tax Secrets The IRS Doesn't Want You To Know And How To Use Them To Reduce Your Stress And Save You Money ... Guaranteed!

Dear Taxpayer,

Believing you are all square with the IRS each year can be a little tricky sometimes. Most people file their taxes "in the dark" -- not really knowing for sure if they have filed everything accurately. With life being so busy, who has the time (or wants to take the time if they had it) to actually keep up with the new tax law changes each year? Filing a relatively straight forward tax return correctly, is truly a Herculean task these days.

Should filing taxes be easier for regular middle income folks who own a home, run a small business or have some simple investments? Yes, of course!

However, there are MANY things that *should* be different in life, but they are not. Filing your personal or business tax return SHOULD be on the list of things our country needs to get fixed to help out ordinary tax paying citizens like you. (But ... don't hold your breath!) You see, we can have a discussion 'til we're blue in the face about what should be different about Uncle Sam and the tax code. But at the end of the day, we all still have to fill out our tax forms and file by the IRS deadline or we're in for a heap of trouble ...

Don't Be Embarrassed ... It Is NOT Your Fault!

Hi. My name is Fred Johnson, Jr. I save taxpayers like YOU time, money and IRS aggravations for a living. You might be a doctor. You might own a construction business. You might even be making money on the side from your once hobby, now small home-based business. That means chances are really good you are competent in 101 different things from your job or profession that I would never dream of trying to do on my own.

And that's the point. You are good at what you do for a living and when it comes to taxes, I'm pretty darn good myself. I live and breathe taxes ... eating tax audit notices from the IRS for breakfast! You should not be embarrassed about not feeling "peace" when filing your taxes. If most people were honest with their true feelings, the majority of your friends, neighbors and co-workers would say the same thing.

So please, *don't beat yourself up for not knowing for sure if your taxes have been filed completely and accurately.* **Truthfully, it is costing you too much time and aggravation to mess with filing your taxes alone anyway.** (I'll explain more about this in a minute.)

Now let's get to the 5 Secret Tax Tips of this Special Free Report

The Top 5 Secrets Guaranteed To Save You Money And Reducing Your Stress!

TAX SECRET #1

FILE ALL IRS REQUIRED TAX RETURNS ON TIME!

This might sound brain-dead simple, but when people don't have the money to pay their taxes, a large percentage of taxpayers delay and do not make the IRS filing deadline. Even if you don't have the total amount due, send a \$1.00 and file your taxes on time!

So many people do not realize that the IRS charges you a penalty of up to 25% FOR JUST FILING YOUR TAX RETURNS LATE. That's right, 25% of what you owe. This includes Individual tax returns and payroll tax returns.

What people do not know is if they file their tax returns on time they can avoid the 25% penalty even if they do not send in the money, which is owed on their tax returns. Sending "as much as you can" is better than nothing and shows a little good faith. But definitely do not "not file" ...the IRS doesn't forget and they will come back to contact you later and you'll owe a lot more.

Of course you will get a follow up notice in the mail from the IRS for not sending in the money owed, but so what, you would have avoided a 25% penalty!

As a tax professional, I see THIS problem so often each tax season. It sounds simple, but I could have saved people many thousands of dollars over the years in penalties if they just knew this one thing. So, in the future, if this happens to you -- no matter what is going on in your life, take the extra time to file all tax returns on time, even if you do not send in the money owed with the return.

TAX SECRET #2

DO NOT PAY IRS PENALTIES!

The IRS has close to 200 different types of penalties, and they like to hand them out like a salesman does his business card. The worst part is that the IRS also charges interest and additional penalties on the original penalty. (This is where the big bucks pile up!)

TIP: Always try and get all penalties reduced or completely abated.

It makes sense (in almost every case) to request penalty abatement before you pay the IRS. If you have already paid the bill, it will not hurt to ask for penalty abatement and refund. Remember: Your chances of getting a rebate is greatly reduced after you have paid the IRS.

These penalties can, however, be reduced to ZERO if you have "REASONABLE CAUSE". What makes up REASONABLE CAUSE you ask? Well, in my experience in negotiations with the IRS, anything may qualify as long as it is reasonable.

I've seen the IRS abate penalties for medical reasons, bad accountants, ignorance of the tax laws, ex-spouses, helping to provide care for a loved one, military call-ups, fire, floods, alcoholism, drug abuse, death, and even for relying on IRS advice. (*Did you know the IRS gives out the wrong tax advice over the phone almost 40% of the time?*)

Penalties can be such a high percentage of the total amount owing to the IRS; it usually makes sense to consider requesting the IRS to reduce all penalties to Zero.

YOU MAY BE PLEASANTLY SURPRISED YOU HAVE NOTHING TO LOSE AND THE SAVING COULD BE HUGE!

TAX SECRET #3

PAYROLL TAXES NOT BEING PAID ON TIME

[WARNING: All check signers on company Bank accounts can be held responsible for payroll taxes!]

If you are a check signer on the company checking account, it is your responsibility to make sure all payroll taxes are paid to the IRS monthly.

Sometimes businesses get behind on the payroll taxes due to cash flow problems. The penalties and interest assessed by the IRS are excessive for this type of delinquency. These problems worsen with IRS penalties and interest, and the total amount owed can grow by 50% to 75% in a short period of time. If the Company is in cash flow trouble or is approaching the DANGER ZONE, it may never be able to pay off the total amount owing. Each check signer listed on the bank signature card is responsible for the tax; this often includes spouses, secretaries, employees, relatives, office managers or yourself.

HEADS UP: You should get all non-essential check signers deleted from the bank signature cards before the company gets into trouble.

The IRS takes a very serious approach to collecting delinquent payroll taxes and may levy or seize company assets in short order. The best advice I can give to you if you find yourself in this situation is, DO NOT meet with the IRS Revenue Officer who calls or comes to the door to collect these taxes. Often, how you answer the first 5-10 questions they may ask you will determine whether you stay in business and if you or others will become personally responsible for the payroll taxes. One of the most important services we offer our clients is to meet with the IRS officers ourselves. This allows our clients to continue concentrating on running their business and improving the cash flow.

In my experience, I rarely have seen a good outcome when the Client meets with the IRS Revenue Officer.

TAX SECRET #4

AVOID IRS AUDITS, AND IF YOU GET AUDITED -- END IT QUICKLY

You can avoid most IRS AUDITS by doing a number of things.

THEY ARE:

- File on Time
- Report all Income for which you received 1099's or W-2's
- Avoid schedule "C"
- Set up some type of record keeping system
- Do not make your return look absurd
- If you are running a business, set up a company

TAX SECRET #5

DO NOT PAY THE IRS UPON RECEIVING A TAX ASSESSMENT LETTER.
TRY TO CUT A DEAL!

The IRS does “do deals” related to taxes owed to them. They can (and will) reduce all penalties and interest on your account. Their requirements are rigid, but if you qualify the results can be great for you!

In most cases, to qualify for “a deal” with the IRS, the taxpayer usually has to owe the IRS over \$20,000.00. Also, if the taxpayer has very little in the way of equity and assets this will make a big difference in your favor as well. If the person (or family) who owes the IRS can show he/she uses most of their monthly income to pay for necessary living expenses and they would have very little money left over to pay back taxes, then there is a possibility they might only have to pay IRS as little as ten cents (10 cents) for every dollar owed. (That’s huge!)

Why would they do this?

The IRS wants you back in their system so you can keep paying taxes like other current taxpayers. If the IRS doesn’t settle, they are not going to see any more money from you for a while anyway. Oh, and before you think these IRS agents are “nice guys” -- the fine print in these kinds of deals require you to file your tax returns on time for the next 5 years. If you do not file on time, the IRS will revoke the deal and will bill you for the original amount. (*Now that’s some weasel clause language you need to pay attention to!*)

Our tax business has helped various types of taxpayers over the years in situations just like this. We have prepared several **OFFERS IN COMPROMISES** and have had them accepted. We really enjoy seeing the taxpayer and their families get a fresh start.

So if you qualify, I’d strongly consider making an offer to compromise the amount of tax you owe. If you get accepted, it is the best tax savings deal available!

OK, there’s 5 of the most common tax savings and stress reducing secrets for taxpayers living and working in the United States. You can use this information to avoid making any potential IRS difficulties worse or help you stay out of trouble with Uncle Sam all together!

Extra “Bonus” Secret (#6)

If you receive an **IRS AUDIT LETTER** in the mail asking you to come in, or for you to call and make an appointment with an IRS auditor, here’s some important expert tax advice for you:

YOU DO NOT HAVE TO GO OR EVEN CALL THE IRS THE AUDITOR BACK!

As a matter of fact, going to, or talking to the auditor yourself is the worst thing you can do. The TAXPAYER BILL OF RIGHTS allows you to be represented by a CPA and/or accountant who can answer questions for you and provide documentation to the IRS. We strongly suggest this approach.

Many taxpayers attempt to handle their own tax audit or hire the person who prepared the tax return to handle it for them. The reason this usually does not work out is because most tax return preparers do not handle audits on a daily basis. The IRS can easily intimidate them, which usually results in an unfavorable outcome for you the taxpayer. The best way to end an IRS audit with a great outcome is, **TO END IT DURING THE FIRST MEETING.**

If you or any one you know has any problem with the IRS we would consider it a privilege to help you solve your difficulties as you take steps to get yourself and your business back on track. We’ll listen to your difficulties in our office. **Your first visit, which usually lasts from forty-five to fifty minutes is FREE.**

We will answer your questions, and make suggestions as to how you may proceed in solving your tax problem. Should you decide to use our services we will provide you with a written estimate of our

fees and we will outline the steps we will be taking as we work on your case. We guarantee you'll be happy with the direction and strategy we will take to help you with your tax situation. If not, just say "no thanks" after our 50 minute appointment and you'll owe us nothing. We want you to have no risk when it comes to speaking with us about how to keep the IRS off your back! (Now that's a personal, straight-forward, real world guarantee!)

You might be asking yourself, but how can I be sure I'm choosing the right tax professional to help me? Well, this is where it DOES make a difference WHO you choose to help you with your taxes and deal with the Uncle Sam. The total amount of YOUR money which goes to paying taxes is bigger than most families realize. So finding the right tax professional whose tax business is a good fit with your personal situation is extremely important.

That's the main reason why I've taken all of the risk out of the decision making process of finding the right tax professional with my **personal, straight forward guarantee** -- so you have zero risk in your journey through the jungle of solving your tax filing or IRS problems and getting real answers to ALL of your other tax compliance concerns.

What To Do Next:

The ball is in your court. Depending on how fast you'd like to move forward in resolving your tax related needs, you can take action in one or more of the following options:

WARNING: Limited Free Consultation Appointments available for New Clients – Time Slots Filled on a First Come, First Serve basis.]

- 1) Go online www.ijassociatesinc.net and get more information about me, my staff and our tax business. Our website has a more detailed list of the tax related items to bring if you want to expedite the process and have us get to work on your taxes as soon as possible. You can also email us at info.request@taxprosincometax.com with any questions or best appointment times for your schedule. If you prefer faxing, our Priority Fax Line is (610) 284-3079.
- 2) To reach someone in our corporate tax office directly, call our office during normal business hours at (610) 284-2157. If we are busy and unable to answer the phone immediately, please leave us your name and number and the best time to call you right back. Since preparing taxes is a SERVICE business, we really want to hear your voice and eventually meet you in person. So thank you in advance for letting us help you with your tax situation!

Because our office stays very busy helping our existing tax clients, we must LIMIT the number of new clients we accept. *(Hey, if we had more than 24 hours in a day, we'd be able to accept more.)*

But for now, **ONLY 9 New Client Free Consultations are available over the next 21 days.** If you are interested in speaking with me or another professional accountant on staff, now is the time to contact our office so we can work out an appointment that's best for both of us.

We really do NOT want you to feel any more pain or frustration or lose any more sleep over your tax situation or dealing with the IRS. We are in the business of helping you sleep like a baby, never having to worry about your taxes again. And not just this year, but EVERY year!

I look forward to our meeting.

Best Regards,



Fred Johnson, Jr.
President and CEO

P.S. Oh, and if you want to read what other local taxpayers are saying about our professional tax services, see their comments below:

"I have been with these guys for over 5 years; I really appreciate their professionalism and their friendliness. I always walk away from the office and/or a phone conversation feeling completely satisfied. You guys are a God-send!!!"

Theresa-Philadelphia

"You really kept your word when you said you would be in my corner if the IRS MAN CAME A KNOCKIN" Thanks for all those tax saving tips. We are here to stay!

Marcus-Philadelphia

"I owned over \$20,000 in back taxes. After working with Johnsons, Johnson, and Associates they not only fixed my problem, but I received a \$1,000.00 refund from the IRS. I'm here to stay!!!"

Keith-Philadelphia

